## Osgoods Earn Certified Residential Investor Specialist Designation

Bob Osgood and Leanne Osgood of Osgood Team Real Estate have completed requirements for the Certified Residential Investor Specialists (CRIS) designation. The two received the certification in December, 2015 after attending 12 hours of specialized education in key investment concepts which will help their clients who want to invest in real estate.

Being equipped with their CRIS certification, agents are better able to assist clients with purchasing properties including using IRA funds and other methods of financing, how to get out of investments through sale, 1031 Exchanges and real estate planning for the long term. Part of the CRIS course also included information on single family and small-plex investments, as well as looking at the long-range aspect of real estate investments, including how to forecast and project returns over a period of time.

With this new certification, the Osgoods are up to date on all the latest information regarding real estate investment. With that information, they are ready to help clients who already are investing in real estate or are planning to invest in the future.

"Our clients who are investing or looking at real estate investments are not multi-million dollar investors, but they deserve the same quality advice and service that larger investors receive. When looking for investment property, the best resource you can have is a Realtor who knows the market, neighborhoods, financing and rental demand" Leanne Osgood said. "With our CRIS, we are even better equipped to make their investment dreams come true by utilizing real estate in

their investment portfolios".

"We are excited about expanding our business in this arena," Osgood said, adding that "this additional knowledge helps us with clients who are looking to invest in real estate by purchasing rental properties in Colorado."

As one of the South Metro Denver busiest realty offices, Bob and Leanne hope to further develop great relationships with their clients. And if clients are looking to include real estate in their investment planning, they will be by their side with great information and advice to help make their goals a reality.

If you'd like information on purchasing a home or investing in real estate, Osgood Team Real Estate can be reached at 303.810.5757 or by emailing <a href="mailto:team@osgoodteam.com">team@osgoodteam.com</a>.