

# Therapy for home buying anxiety.

“There is no way we can afford a home right now! Just the thought of the process is so daunting, I’d rather not think about it,” said a recent buyer. Have you had these thoughts? For many of us, these fears hold us back from what we need and want in life. Why do many of us wait until the last minute to do our taxes? For me, I quickly write it off as procrastination. But, in reality it is fear. Fear of finding out how much money I owe Uncle Sam! The same rings true for buying a new home.



## Don't let lack of knowledge get in your way.

For several years, I let my ignorance get in the way of owning a home. I use the term ignorance because I thought I knew everything about buying a home, yet I had never bought one. Worse yet, I had never even explored the process. Luckily for me, many years ago I crossed paths with a very patient and knowledgeable real estate agent who explained lending, credit scores, how to search, etc. and she held my hand and educated me through the process. To my surprise it was much easier than I expected.

## **Step 1: Hire a Quality Realtor**

Some of us just need a little help sometimes. A quality realtor is the first step. This is the most important step, without an agent, this process becomes a lot more complex for the first time home buyer. More times than not, if one tries to skip this step, they never make it to step 2. A quality agent will educate and advocate for you. This is our job. Teaching the process to you will hone your expectations of the process. The realtor will advocate for you during the negotiation and contract process to best protect your interests.



## **Step 2: Do Your Homework.**

If you have never purchased a home and don't have a Realtor, don't worry. My job is to make the process informative and simple. I've written a home buyer's guide that will walk you through all of the steps of the home buying process, from the idea of a new home to receiving the keys to your new home. Along the way, I've detailed some tips and hints that will save time and heartache. Whether you are ready to buy now or just thinking about it, this guide is an asset in your journey.

## **Step 3: Connect for FREE EBook**

Feel free to contact me at [nic@osgoodteam.com](mailto:nic@osgoodteam.com) and I will send

over a FREE copy of my First Time Home Buyer's Guide.

Prefer to chat? Call/Text 720-689-1378



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The image is a professional real estate agent profile card for Nic Pasquale. It features a large dark grey circle containing his name, affiliation with the Osgood Team, phone number, and a tagline. To the left of the text is a circular portrait of Nic Pasquale. Below the portrait is a circular icon depicting a green house with a plant growing on its roof. At the bottom of the card, the hashtag #WEMOVECOLORADO is displayed in a bold, black, sans-serif font.